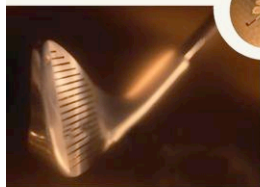


PAARL GOLF CLUB EST. 1908



NEWSLETTER

April 2009

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Publishers Comments

How are we doing? – Any comments and or suggestions to:

reception@paarlgolfclub.co.za

RESULTS OF COMPETITIONS IN FEBRUARY 2009 – LADIES

3 February	M Minnie Div A	Monthly Medal	68 Net
	M Pieters Div B	Monthly Medal	73 Net
	C Goosen Div C	Monthly Medal	68 Net
10 February	S Maritz	Single Stableford	41 Points
17 February	M Pieters & M Pieters		
	New Media Mixed Day	4BBB Stableford	50 Points
24 February	R van Lill	Progressive Stableford	46 Points

RESULTS OF LADIES CLUB CHAMPIONSHIP 2009

Overall Gross Club Champion	A Lohbauer	76 and 82	158
Overall Nett	A Lohbauer	59 and 65	124
Div A1 Gross	B Kluger	86 and 74	160
Div A1 Net	M Strassheim	70 and 74	144
Div A2 Net	S Clift	74 and 63	137
Div B Gross	J Malan	90 and 94	184
Div B Net	I Knoetze	73 and 72	145
Div C Gross	C Goosen	93 and 98	191
Div C Net	C Herschel	73 and 75	148
Senior Champion (one round)	S Hattingh	63	Net

MEMBERS HANDBOOK

BY THE TIME YOU GET THIS NEWS LETTER THE MEMBERS HANDBOOK WILL BE AVAILABLE.

IT CAN BE COLLECTED FROM THE CLUB – EITHER FROM RECEPTION OR PRO SHOP

OUR NEW WEB SITE

Our new web site is now operational

Why not log on and have a look

www.paarlgolfclub.co.za

RESULTS OF CLUB COMPETITIONS IN FEBRUARY 2009

4 February	G Steenkamp	Progressive Stableford	48 Points
11 February	G Steenkamp & E Marais	4BBB Bogey plus	Plus 7
14 February	Anniversary of the Club House opening		
	E Knoetze & E Knoetze	4BBB Stableford	44 Points
18 February	D Strydom	Individual Stableford	45 Points
21 February	M Snyman & A Smit	4BBB Stableford	44 Points
25 February	H van Vuuren & M Novos	4BBB Stableford Bonus	58 Points
28 February	M Hermans	Div A Monthly Medal	71 Net
	J van der Merwe	Div B Monthly Medal	69 Net
	S Loubser	Div C Monthly Medal	70 Net
	B Hughes Ladies	Monthly Medal	66 Net

FINANCIAL OVERVIEW

Members are well aware that the club has incurred financial losses for the last two years. On information available at the start of the current year, a budgeted breakeven situation was envisaged. However, it has now been established that the membership of the club has fallen. In addition, non-paying 'members' have been removed from the members' register. At this point the membership base in terms of full, lady, 5-day and seniors, totaling 1045, falls far short of the optimum number required to sustain the club and its overheads in the current format. The financial situation has been further exacerbated by the current 'economic crisis' that has seen more resignations and a serious downturn in visitor's rounds. This has also had the knock-on effect of reduced turnover in the pro shop and reduced demand for golf cart hire. On a positive note the bar is making a healthy net contribution to revenue.

For the first six months of the current financial period, revenue is down on budget by 16%. Whilst expenditure has been controlled as well as possible, the forecast is for a substantial overall loss over the full financial year. In addition, we face a cash flow deficit before the end of the financial year.

A number of revenue generating initiatives have been introduced during the current year. These include a 'special offer' of membership without payment of entrance fees. The time frame for receipt of members' subscriptions will be more strictly enforced in the new financial year, with the 'grace period' reduced to 30 days. Other revenue initiatives will take time (e.g., sponsorship programmes, schemes to attract new overseas visitors, etc). Even under the most optimistic scenarios, any increases in revenue over the level currently anticipated will leave the club in a serious loss making situation. This impacts not only our ability to maintain our club to the standards that members require and expect, but also stop us from investing in necessary machinery and infrastructure. To address these issues, the club has no option other than to introduce a serious cost reduction programme, with a view to reducing our cost base to better match our income generation capability. Further details of this programme will be shared with members as soon as is practicable.

THE BOARD AND THE CAPTAINS COMMITTEE – WHAT IS GOING ON

The new board and captains committee were elected in early December last year and we are now starting our second quarter in office – well, what have we achieved. Here is a brief synopsis:

- All expenditure being reviewed constantly to minimize costs
- Cost cutting exercise being evaluated
- More financial controls introduced
- Membership drive started – new initiatives introduced to attract new members
- New web site now operational
- Review of structure of management in hand.
- Catering provider selection process in hand
- Negotiation in process concerning driving range and professional in hand
- Members handbook prepared and now available
- New dress code introduced
- Marketing of club to increase rounds now more active and new initiatives introduced
- Winelands sub committee established. Lots of new ideas being evaluated.
- Review of all existing machinery undertaken. Proposal for leasing new (where required) under review
- Review of membership categories being carried out
- Methods to raise capital and capital projects under review
- Other income earning/sponsorship opportunities being evaluated
- Relationship with Home Owners being strengthened
- Actively pursuing other areas of Strategic Planning

The challenge for Management is to keep abreast of the new initiatives whilst also dealing with general criteria. Their most pressing administration issues, amongst others, they have are (i) providing an accurate membership data base and (ii) getting up and running efficiently the new Paarl Golf Card that will replace the Golf Network card

As and when appropriate more information will be provided.

MEMBERSHIP DRIVE – incentive to Existing Members

Over the past few months we have actively been seeking New Members. We have now decided that we are going to offer members who propose perspective Members an incentive:

‘ANY MEMBER WHO PROPOSES A PERSPECTIVE NEW MEMBER WHO IS APPROVED BY THE MEMBERSHIP SUB COMMITTEE/THE BOARD BETWEEN 1ST APRIL AND 31 JULY 2009 WILL BE GIVEN A COMMISSION OF 5% OF THE AMOUNT OF THE SUBSCRIPTION PAID (excluding levies; affiliation fees; VAT etc) IN THE FIRST YEAR OR PART YEAR THEREOF AND A FURTHER COMMISSION OF 5% OF THE AMOUNT OF SUBSCRIPTIONS PAID (excluding levies; affiliation fees; VAT etc) IN THE SECOND YEAR.

Such commissions will be added to the members playing cards so that he can spend same in the club house”

DIE RAAD EN KAPTEINSKOMITEE – WAT GEBEUR?

Die nuwe Raad van Direkteure en Kapteinskomitee was verkies vroeg in Desember en is reeds 4 maande aan bewind – wat het hulle tot dusver bereik? Hieronder is 'n kort opsomming daarvan:

- Alle uitgawes word gemonitor ten einde koste te beperk
- Kostebepanking word deurentyd ge-evalueer
- Daar is meer finansiële kontrole in plek
- Pogings om die ledetal te verhoog het reeds begin en verskeie inisiatiewe is in plek gestel om nuwe lede te werf;
- Ons nuwe webwerf is reeds in werking
- Die Bestuurstruktuur word tans hersien
- Proses om 'n nuwe spysenier aan te stel het reeds begin
- Onderhandelinge is aan die gang vir die daarstel van 'n nuwe ooreenkoms met betrekking tot die oefenbof en die klub se “pro”
- Die lede handboek is bykans voltooi en sal binnekort beskikbaar wees
- 'n Nuwe kleredrag kode is ingestel
- Aktiewe bemarking van die klub ten einde rondtes gholf te verhoog
- Die “Winelands” subkomitee is gestig. 'n Aantal nuwe idees word tans bespreek
- Die hersiening en evaluering van alle bestaande masjinerie is reeds aan die gang
- Die hersiening van die verskillende lede kategorieë word tans onderneem
- Metodes om kapitaal te bekom en kapitale projekte is tans onder bespreking
- Ander bronne van inkomste en borgskap geleenthede word deurentyd ondersoek
- Pogings om die verhouding met die huiseienaars te versterk is reeds begin
- Alle aspekte van die strategiese beplanning word tans opgevolg

Die uitdaging vir Bestuur is om al die nuwe inisiatiewe deur te voer en die klub tot voordeel van die lede te bestuur. 'n Groot uitdaging wat bestuur in die gesig staar is (i) die daarstel van 'n akkurate ledetal en (ii) die nuwe Paarl Gholflidmaatskapkaart behoorlik in werking te stel.

Soos en wanneer verdere inligting beskikbaar raak, sal dit aan alle lede beskikbaar gestel word.

HALFWAY-HOUSE

Hope you are all enjoying the Halfway House which is now upstairs. We are experiencing good 'vibe' on the stoep with very few complaints. If you have any comments or ideas please let Management know

When you arrive at the Halfway House you need to place your order or hand in your slip, get what you want to drink etc and then pay at the desk.

During golf please make your halfway stop a quick stop to ensure a good golfing experience for everybody involved.

For those not in the middle of their round of golf and who want breakfast, lunch or bar snacks, there is a wide selection available, and these are served between 0730 and 1845 daily

SECURITY

Paarl Golf Club in conjunction with the Boschenmeer Home Owners Association (BMHOA) wants to ensure a safe and secure experience when coming to play golf or coming to the club.

BMHOA is currently investigating the upgrading of the present security systems and the Club must also be involved. We want to give a "one card" solution from entering the gate (Golf Club Entrance), paying the green fee and purchasing goods.

We would like to install cameras but in the current financial situation this is not possible. We do have security guards patrolling the car park but thefts do occur.

To assist with security the locker rooms will only be open during opening hours of the pro shop

All members need to help us prevent theft and also assist the security staff wherever possible by:

- Ensuring that valuable articles are not laying around
- Putting clubs away in your locker or in your car immediately after your round of golf
- Ensure that your locker inside the clubhouse is properly locked
- Be patient and courteous to the security staff if you had to sign in at the gate (forgot your disk). They are only doing their job

To assist security will Members please be responsible for any guests that they bring to the Club whilst they are on the Club's premises. - Thank you

ATTENTION: PLEASE HELP

MEMBERS INFORMATION

DOES MANAGEMENT HAVE YOUR CORRECT PERSONAL INFORMATION (ADDRESS; CELL NO AND E-MAIL ADDRESS ETC)?

PLEASE VERIFY WITH MANAGEMENT THAT THEY HAVE THE CORRECT INFORMATION

IF YOU KNOW MEMBERS WHO ARE NOT RECEIVING THIS NEWS LETTER PLEASE GET THEM TO CONTACT MANAGEMENT SO THAT THEIR PERSONAL INFORMATION CAN BE UPDATED

THANK YOU

NEW PAARL GOLF CLUB CARDS

URGENT

IF YOU HAVE NOT GOT YOUR NEW PAARL GOLF CLUB CARD, PLEASE GET YOUR PHOTO TAKEN IN THE PRO SHOP AND THEN PICK UP YOUR CARD FROM RECEPTION

POINT OF SALE SYSTEM

The new Point of Sale is working better but we are still experiencing problems at golf registration and bookings. Please be patient we will solve all the problems

HANDICAP COMMUNIQUE FROM SAGA – 7 MARCH 2009

The SAGA continuously reviews its handicapping and course rating system. At the National Executive meeting held at Benoni Country Club, detailed discussions took place led by the Handicap and Course Rating Sub Committee. In this discussion stakeholders' recent comments about the system were taken into account. Some salient points and decisions arising out of the meeting are the following:

- 1 The handicap system will be retained in its current form with some minor enhancements recorded below.
- 2 The SAGA will embark on a concerted communication campaign to address the existing public perception of the system with a view to enhancing the golf playing public's understanding of the system.
- 3 Control of the maximum number of strokes taken per hole:
As from the 1st April 2009, the method of determining the number of strokes per hole for handicapping purposes will revert back to the method used prior to 2003, i.e. 2 overs and 3 overs may only be taken where the player strokes.
 - i. Where a player receives no stroke on a hole - maximum of 1 over par
 - ii. Where a player receives one stroke on a hole - maximum of 2 over par
 - iii. Where a player receives two strokes on a hole - maximum of 3 over par
- 4 In addition, the handicap used to determine where a player strokes will be the relevant handicap in play, whether handicap or handicap allowance, e.g. a 24-handicapper playing Singles is allowed 3-overs on holes stroked 1 through 6, the same 24-handicapper playing Better-ball has an allowance of 18 and is therefore limited to 2-overs on any hole.
- 5 The rules of golf require a player to record his full handicap on a competition scorecard. Therefore, it is a breach of the rules of golf to record only a player's handicap allowance on the scorecard. The SAGA requires all players in Better-ball competitions to record both their handicap **and** handicap allowance, e.g. 14/11 or 18/14. It is recommended that clubs redesign their scorecards so that the area to enter both the handicap and allowance is available and easily identifiable.

A revised handicap manual will be issued in due course. Other identified changes will be communicated closer to the time when the required computer support will be in place.



Paarl Golf Club – Diary - April 2009



1 Wednesday 4BBB Stableford	17 Friday Brumbies vs Bulls (A) 11h40 HOLLOWTYNING
2 Thursday Klein Nederburg School	18 Saturday – Human Rights Day Monthly Medal Boland Closed – Robertson Hurricanes vs Stormers (A) 07h30 Reds vs Lions (A) 11h35 Cheetahs vs Chiefs (H) 15h00 Sharks vs Crusaders (H) 17h05 1 st , 2 nd and Mid Amateur League Semi-Finals
3 Friday Mercedes Benz Crusaders vs Bulls (A) 08h35 Sharks vs Hurricanes (H) 19h10	19 Sunday SA Under 23 IPT at King David
4 Saturday Combined Progressive Stableford – Lexus Challenge Rus Oord Sponsor Event Kruger A & B at De Hoek 12h00 Brodie at Stellenbosch 11h30 Chiefs vs Lions (A) 08h35 Waratahs vs Stormers (A) 10h40 Cheetahs vs Brumbies (H) 15h00 Club Championships	20 Monday WP + Boland Interschools SA Under 23 IPT at King David
5 Sunday SAAME – 32 pax The MASTERS at AGUSTA Club Championships Hexvalley Open	21 Tuesday Ladies - Medal Franschoek High School SA Under 23 IPT at King David
6 Monday Seniors League – One Tee The MASTERS at AGUSTA Mowbray Junior Open at Mowbray Langebaan Open	22 Wednesday 4BBB Medal SA Under 23 IPT at King David
7 Tuesday SAGES – 120 pax – 07h30 The MASTERS at AGUSTA Bellville Junior Open at Belville Darling Open	23 Thursday Corporate Golf Challenge SA Under 23 IPT at King David
8 Wednesday 4 BBB Bogey Plus The MASTERS at AGUSTA SA Boys U18 Championships – Southern Cape	24 Friday Cape Consumers Highlanders vs Stormers (A) 09h35 WF vs Lions (A) 13h05 SA Under 23 IPT at King David Fish River Challenge
9 Thursday The MASTERS at AGUSTA SA Boys U18 Championships – Southern Cape	25 Saturday Course CLOSED – League AM 4BBB Stableford Paarl A and B at Kuilsrivier 11h30 Cheetahs vs Brumbies (H) 15h00 Bulls vs Chiefs (H) 17h00 1 st , 2 nd and Mid Amateur League Finals Fish River Challenge
10 Friday – Good Friday The MASTERS at AGUSTA SA Boys U18 Championships – Southern Cape	26 Sunday SA Senior IPT at Pretoria CC Fish River Challenge
11 Saturday Individual Stableford The MASTERS at AGUSTA Brumbies vs Stormers (A) 09h35 Waratahs vs Bulls (A) 11h40 Cheetahs vs Sharks (H) 15h00 SA Boys U18 Championships – Southern Cape	27 Monday – Freedom Day WP Amateur League at Bellville SA Senior IPT at Pretoria CC National Order of Merit - Border
12 Sunday – Easter Sunday The MASTERS at AGUSTA HOLLOWTYNING	28 Tuesday Ladies – Single Stableford Imperial Bank – 11h30 WP Amateur League at Bellville SA Senior IPT at Pretoria CC
13 Monday – Easter Monday HOLLOWTYNING	29 Wednesday Progressive Stableford WP Amateur League at Bellville SA Senior IPT at Pretoria CC
14 Tuesday HOLLOWTYNING	30 Thursday Paarl Oos Cricket WP Amateur League at Bellville SA Senior IPT at Pretoria CC Ladies – Boland League – Worcester / Somerset West
15 Wednesday 4BBB Stableford Bonus HOLLOWTYNING	
16 Thursday Ladies - SASKO Ladies Classic HOLLOWTYNING	